JK Cement | BUY



Next capex cycle kicks in; market share gains to continue

JK Cement (JKCE) aims to double its grey cement capacity to 50mt by FY30, (~15% CAGR, 2.5x ahead of industry forecast) underpinning robust volume growth and sustained market share gains over the coming years. In line with this ambition, the board has approved a greenfield expansion comprising a 4mt clinker and 3mt grinding unit in Jaisalmer, along with two split GU of 2mt each in Rajasthan and Punjab at a capex of INR 48.1bn (~USD 80/tn) targeted to commission by Sep'27. Even after factoring in capex of INR 70bn over FY26E–28E, net debt-to-EBITDA is expected to remain <1.5x, supported by healthy cash flow generation. With strong earnings visibility (>20% EBITDA CAGR), controlled leverage, and improving return ratios, we raise our target multiple by one notch to 18.5x. Incorporating the announced capex, we have increased our FY28 EBITDA estimates by ~2% and revised our target price to INR 7,700/sh based on Sep'27 EV/EBITDA. JKCE remains our top pick in the mid-cap cement space.

- Gaining scale through consistent execution: JKCE has maintained a steady capacity expansion trajectory, delivering a ~15% CAGR in grey cement capacity over FY19–25 to reach 25.3mt currently. Clinker and cement capacities are expected to rise to ~19.5mt and ~31mt, respectively, by Dec'25. Following the latest capex announcement, these will further expand to ~25mt clinker and ~39mt cement capacity by Sep'27, supporting robust volume growth (~14% CAGR—about 2x the industry forecast) and continued market share gains, in our view. The integrated plant under this project is eligible for a 10-year capital subsidy (~INR 10bn, as per our estimate), while the grinding units qualify for SGST benefits for seven years, effectively lowering the hurdle rate for investment. At 80–85% utilisation and factoring in capital subsidy benefit, we estimate the project will meet its cost of capital at an EBITDA/tn of INR 1,100–1,200.
- Jaisalmer an emerging cement hub: Jaisalmer is rapidly evolving into a key cement cluster, driven by abundant limestone reserves, availability of land, easy access to inputs materials, and strong potential for solar power generation. The Rajasthan state government's capital subsidy and SGST incentives further lower the hurdle rate for new investments. Several leading players, including UltraTech, Shree, JK Cement, and Birla Corp, have recently been declared preferred bidders for various limestone mines in the region (Exhibit 2). Wonder Cement has also commenced work on its integrated plant at Parewar, Jaisalmer. While infrastructure development is underway, the combination of competitively priced auctioned mines and other operational advantages positions the cluster to compete effectively with established cement-producing regions.
- Strong OCF to fund growth; leverage well-contained: With rising scale, JKCE's balance sheet remains robust, and despite planned capex of INR 70bn over FY26E–28E, we expect consolidated net debt to peak at ~INR 40bn in FY27 (vs. INR 32bn in FY25). Net debt-to-EBITDA is projected to remain <1.5x, supported by healthy operating cash flow generation through the period. We forecast a consolidated volume CAGR of ~13% over FY26E–28E, with EBITDA/tn improving to ~INR 1,260 by FY28E and return ratios staying comfortably above the cost of capital.

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| Recommendation and Price Target | | | | | | | | | |
|---------------------------------|-------|--|--|--|--|--|--|--|--|
| Current Reco. | BUY | | | | | | | | |
| Previous Reco. | BUY | | | | | | | | |
| Current Price Target (12M) | 7,700 | | | | | | | | |
| Upside/(Downside) | 10.8% | | | | | | | | |
| Previous Price Target | 7,050 | | | | | | | | |
| Change | 9.2% | | | | | | | | |

| Key Data – JKCE IN | |
|--------------------------|------------------|
| Current Market Price | INR6,950 |
| Market cap (bn) | INR537.0/US\$6.1 |
| Free Float | 54% |
| Shares in issue (mn) | 77.3 |
| Diluted share (mn) | 77.3 |
| 3-mon avg daily val (mn) | INR833.2/US\$9.5 |
| 52-week range | 7,136/3,891 |
| Sensex/Nifty | 80,598/24,631 |
| INR/US\$ | 87.6 |

| Price Performa | nce | | |
|----------------|------|------|------|
| % | 1M | 6M | 12M |
| Absolute | 7.8 | 44.9 | 66.6 |
| Relative* | 10.1 | 36.6 | 63.6 |

* To the BSE Sensex

| Financial Summary | | | | | (INR mn) |
|------------------------|---------|---------|---------|---------|----------|
| Y/E March | FY24A | FY25A | FY26E | FY27E | FY28E |
| Net Sales | 112,030 | 114,930 | 129,696 | 146,048 | 172,956 |
| Sales Growth (%) | 17.9 | 2.6 | 12.8 | 12.6 | 18.4 |
| EBITDA | 20,598 | 20,271 | 25,568 | 30,370 | 36,810 |
| EBITDA Margin (%) | 17.8 | 17.1 | 19.1 | 20.2 | 20.7 |
| Adjusted Net Profit | 7,963 | 7,588 | 11,564 | 14,510 | 18,032 |
| Diluted EPS (INR) | 103.1 | 98.2 | 149.7 | 187.8 | 233.4 |
| Diluted EPS Growth (%) | 86.8 | -4.7 | 52.4 | 25.5 | 24.3 |
| ROIC (%) | 12.5 | 11.2 | 14.5 | 15.0 | 16.2 |
| ROE (%) | 15.8 | 13.2 | 17.6 | 18.8 | 19.6 |
| P/E (x) | 67.4 | 70.8 | 46.4 | 37.0 | 29.8 |
| P/B (x) | 10.0 | 8.8 | 7.6 | 6.4 | 5.4 |
| EV/EBITDA (x) | 27.4 | 28.0 | 22.3 | 18.9 | 15.6 |
| Dividend Yield (%) | 0.3 | 0.2 | 0.3 | 0.3 | 0.3 |

Source: Company data, JM Financial. Note: Valuations as of 13/Aug/2025

JM Financial Research is also available on: Bloomberg - JMFR <GO>, Thomson Publisher & Reuters, S&P Capital IQ, FactSet and Visible Alpha

Please see Appendix I at the end of this report for Important Disclosures and Disclaimers and Research Analyst Certification.

Exhibit 1. Grey Cement: Potential to grow up to 50mt by 2030

Plant land and Limestone reserves available for following next leg of expansions

Panna Line-3

Odisha Muddapur Jaisalmer 6 MTPA (Brownfield) 5 MTPA (Brownfield) 3 MTPA (Brownfield) 6 MTPA (Greenfield)

Limestone reserves

> 100 million tons

available at Jaisalmer Plant which can support 6 MTPA capacity for 20 years

> 850 million tons

available at Panna Plant which can support 15 MTPA clinker capacity for over 40 years

> 650 million tons

available at Nimbahera, Mangrol, & Muddapur are sufficient to support existing capacity for over 35 years

265 million tons

of new Limestone reserves added taking total to 1.6 billion tons at premium of 8%



Source: Company, JM Financial

| Sr No. | Name of the block | Preferred bidder | Area (Hectares) | Reserves & Resources (mt) | Final Bid (%) |
|--------|------------------------------|----------------------------|-----------------|---------------------------|---------------|
| 1 | Parewar A | UltraTech Cement | 400 | 137 | 54 |
| 2 | Joga-l | UltraTech Cement | 384 | 257 | 36 |
| 3 | Joga-III | UltraTech Cement | 404 | 224 | 36 |
| 4 | Parewar SN- III | JK Cement | 928 | 207 | 44 |
| 5 | Khinya –IIA | JK Cement | 304 | 178 | 16 |
| 6 | Parewar SN- I | Wonder Cement | 960 | 323 | 39 |
| 7 | Parewar B | Wonder Cement | 420 | 209 | 15 |
| 8 | Gourum Khan Ki Dhani (South) | Birla Corporation | 500 | 212 | 21 |
| 9 | Joga-IV | Shree Cement | 368 | 223 | 37 |
| 10 | Ramgarh Block | Dalmia Bharat Green Vision | 256 | 194 | 22 |

Source: Government websites, JM Financial

Exhibit 3. Current clinker capacity stands at 15.6mt

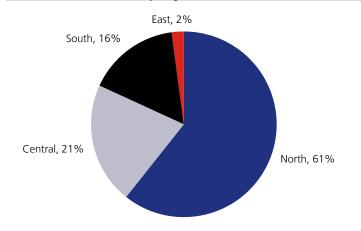
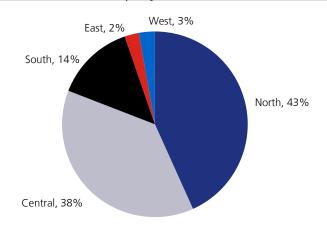


Exhibit 4. Current cement capacity stands at ~25mt



Source: Company, JM Financial

Source: Company, JM Financial

Exhibit 5. Clinker capacity to increase to ~25mt by Sep'27

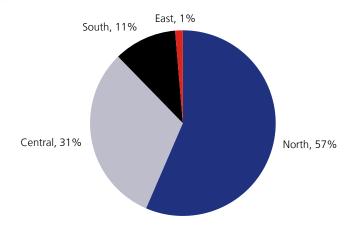
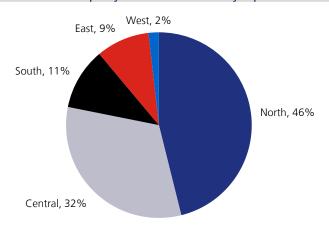
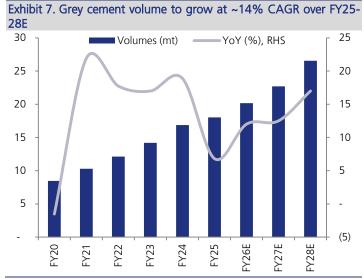


Exhibit 6. Cement capacity to increase to 39mt by Sep'27

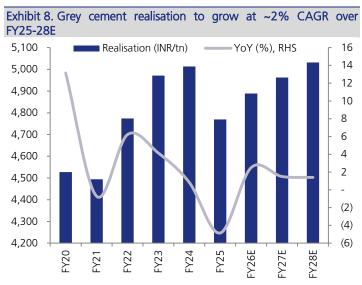


Source: Company, JM Financial

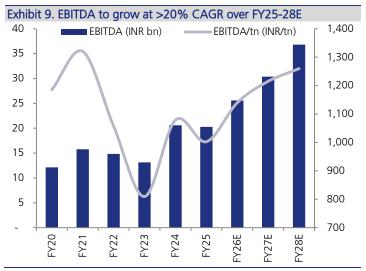
Source: Company, JM Financial

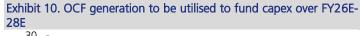


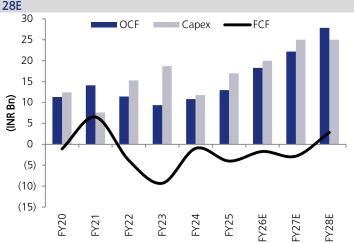
Source: Company, JM Financial



Source: Company, JM Financial







Source: Company, JM Financial

Source: Company, JM Financial

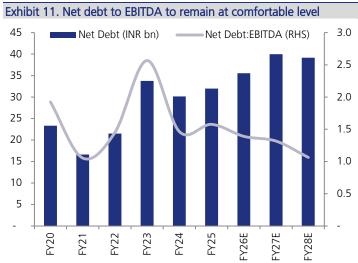
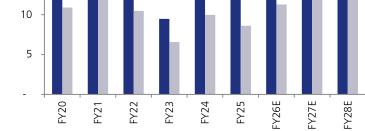


Exhibit 12. Return ratios to remain well above cost of capital ■ RoE (%) ■ RoCE (%) 20 15



Source: Company, JM Financial

Source: Company, JM Financial



Exhibit 14. One-year forward EV/tn 1yr fwd EV/tn (USD) Mean • Std-1 Std+1 250 200 150 NAMAN (OSD) 100 50 0 Aug-16 Aug-24 Aug-17 Aug-18 Aug-19 Aug-20 Aug-21 Aug-22 Aug-23

Source: Bloomberg, JM Financial

| Exhibit 15. Annual analysis – Co | onsolidate | d | | | | | | | | | |
|----------------------------------|------------|-------|-------|-------|-------|-------|-------|-------|-------|---------|----------|
| | | | | | | | | | CAG | R (%) | |
| Key Assumptions | FY20 | FY21 | FY22 | FY23 | FY24 | FY25 | FY26E | FY27E | FY28E | FY20-25 | FY25-28E |
| Grey | | | | | | | | | | | |
| Capacity (mt) | 14.7 | 14.7 | 15.0 | 20.7 | 22.2 | 24.3 | 32.0 | 32.0 | 39.0 | 10.7 | 17.0 |
| Volumes (mt) | 8.4 | 10.3 | 12.1 | 14.2 | 16.9 | 18.0 | 20.2 | 22.7 | 26.6 | 16.4 | 13.8 |
| Utilisation (%) | 58 | 70 | 81 | 69 | 76 | 74 | 63 | 71 | 68 | | |
| Realisations | 4,527 | 4,495 | 4,774 | 4,971 | 5,013 | 4,770 | 4,889 | 4,962 | 5,032 | | |
| White | | | | | | | | | | | |
| Capacity (mt) | 2.1 | 2.1 | 2.5 | 2.5 | 2.5 | 2.5 | 2.5 | 2.5 | 3.1 | 3.1 | 7.6 |
| Volumes (mt) | 1.8 | 1.7 | 1.9 | 2.0 | 2.2 | 2.2 | 2.3 | 2.3 | 2.7 | 4.3 | 6.5 |
| Utilisation (%) | 85 | 79 | 77 | 84 | 91 | 90 | 92 | 94 | 87 | | |
| Total | | | | | | | | | | | |
| Volumes (mt) | 10.2 | 11.9 | 14.0 | 16.2 | 19.1 | 20.2 | 22.4 | 25.0 | 29.2 | 14.6 | 13.1 |
| Blended Realisation (INR/tn) | 5,603 | 5,449 | 5,592 | 5,854 | 5,868 | 5,684 | 5,782 | 5,843 | 5,919 | 0.3 | 1.4 |
| EBITDA (INR/tn) | 1,186 | 1,320 | 1,057 | 810 | 1,079 | 1,002 | 1,140 | 1,215 | 1,260 | (3.3) | 7.9 |
| P&L (INR bn) | | | | | | | | | | | |
| Revenue | 58 | 66 | 80 | 97 | 116 | 119 | 134 | 151 | 178 | 15.4 | 14.4 |
| EBITDA | 12 | 16 | 15 | 13 | 21 | 20 | 26 | 30 | 37 | 10.8 | 22.0 |
| Adj. Net Profit | 5 | 8 | 7 | 4 | 8 | 8 | 12 | 15 | 18 | 9.0 | 33.4 |
| Balance Sheet (INR bn) | | | | | | | | | | | |
| Equity | 30 | 37 | 43 | 47 | 54 | 61 | 71 | 84 | 100 | | |
| Net Debt | 23 | 17 | 22 | 34 | 30 | 32 | 36 | 40 | 39 | | |
| Net Debt/EBITDA (x) | 1.9 | 1.1 | 1.5 | 2.6 | 1.5 | 1.6 | 1.4 | 1.3 | 1.1 | | |
| Net Debt/Equity (x) | 8.0 | 0.4 | 0.5 | 0.7 | 0.6 | 0.5 | 0.5 | 0.5 | 0.4 | | |
| Cash Flow (INR bn) | | | | | | | | | | | |
| OCF before NWC change | 9 | 12 | 16 | 7 | 10 | 13 | 19 | 23 | 28 | | |
| Change in NWC | 3 | 2 | (4) | 2 | 1 | 0 | (1) | (1) | (1) | | |
| Capex | (12) | (8) | (15) | (19) | (12) | (17) | (20) | (25) | (25) | | |
| FCF | (1) | 7 | (4) | (9) | (1) | (4) | (2) | (3) | 3 | | |
| Return ratios (%) | | | | | | | | | | | |
| RoE | 17.2 | 22.8 | 17.0 | 9.5 | 15.8 | 13.2 | 17.6 | 18.8 | 19.6 | | |
| RoCE | 10.9 | 13.3 | 10.5 | 6.6 | 10.0 | 8.6 | 11.3 | 12.3 | 13.7 | | |
| RoIC | 12.8 | 15.8 | 13.2 | 7.9 | 11.9 | 10.9 | 14.4 | 15.6 | 16.5 | | |
| Valuations (X) | | | | | | | | | | | |
| PE | | | | | | | 46.4 | 37.0 | 29.8 | | |
| EV/EBITDA | | | | | | | 22.3 | 18.9 | 15.7 | | |
| EV/tn (USD) | | | | | | | 202 | 203 | 168 | | |

Source: Company, JM Financial

| Exhibit 16. Consolidated an | ialysis on a pe | r tonne ba | asis | | | | | | | | |
|-----------------------------|-----------------|------------|--------|--------|--------|--------|--------|----------|--------|---------|----------|
| | | | | | | | | CAGR (%) | | | |
| INR/tn | FY20 | FY21 | FY22 | FY23 | FY24 | FY25 | FY26E | FY27E | FY28E | FY20-25 | FY25-28E |
| Grey Cement realisation | 4,527 | 4,495 | 4,774 | 4,971 | 5,013 | 4,770 | 4,889 | 4,962 | 5,032 | 1.1 | 1.8 |
| White Cement realisation | 10,686 | 11,403 | 10,821 | 11,968 | 11,647 | 11,928 | 11,871 | 11,990 | 12,113 | 2.2 | 0.5 |
| Blended realisation | 5,603 | 5,449 | 5,592 | 5,854 | 5,868 | 5,684 | 5,782 | 5,843 | 5,919 | 0.3 | 1.4 |
| % YoY | 10.5 | (2.8) | 2.6 | 4.7 | 0.2 | (3.1) | 1.7 | 1.1 | 1.3 | | |
| Raw materials consumed | 851 | 896 | 918 | 981 | 961 | 998 | 1,003 | 1,011 | 1,016 | | |
| Power & fuel cost | 1,069 | 975 | 1,178 | 1,579 | 1,357 | 1,078 | 1,063 | 1,043 | 1,052 | | |
| Freight cost | 1,077 | 1,089 | 1,179 | 1,252 | 1,265 | 1,325 | 1,340 | 1,329 | 1,331 | | |
| Staff cost | 445 | 387 | 399 | 393 | 410 | 446 | 438 | 442 | 420 | | |
| Other expenses | 1,040 | 860 | 967 | 973 | 980 | 1,025 | 995 | 988 | 1,007 | | |
| Total Operating Cost | 4,483 | 4,208 | 4,641 | 5,178 | 4,974 | 4,872 | 4,838 | 4,813 | 4,825 | 1.7 | (0.3) |
| % YoY | 3.5 | (6.1) | 10.3 | 11.6 | (4.0) | (2.0) | (0.7) | (0.5) | 0.3 | | |
| Other operating income | 65 | 79 | 107 | 134 | 185 | 191 | 196 | 185 | 166 | | |
| Blended EBITDA | 1,186 | 1,320 | 1,057 | 810 | 1,079 | 1,002 | 1,140 | 1,215 | 1,260 | (3.3) | 7.9 |
| % YoY | 45.2 | 11.4 | (19.9) | (23.4) | 33.2 | (7.1) | 13.7 | 6.6 | 3.7 | | |

Source: Company, JM Financial

| Exhibit 17. Segmental breakup Segmental break-up | FY25 | FY26E | FY27E | FY28E |
|--|--------|--------|--------|--------|
| | FYZ5 | FYZOE | FTZ/E | FTZ8E |
| Volumes (mt) | | | | |
| Grey Cement | 18.0 | 20.2 | 22.7 | 26.6 |
| White Cement+Wall Putty- (India) | 1.6 | 1.7 | 1.7 | 2.1 |
| UAE operations | 0.6 | 0.6 | 0.6 | 0.6 |
| Total | 20.2 | 22.4 | 25.0 | 29.2 |
| EBITDA (INR mn) | | | | |
| Grey Cement | 16,380 | 21,535 | 25,811 | 30,925 |
| White Cement+Wall Putty- (India) | 3,397 | 3,361 | 3,463 | 4,382 |
| UAE operations | 944 | 1,033 | 1,096 | 1,151 |
| Paints | (450) | (362) | - | 353 |
| Total | 20,271 | 25,568 | 30,370 | 36,810 |
| EBITDA mix (%) | | | | |
| Grey Cement | 81 | 84 | 85 | 84 |
| White Cement+Wall Putty- (India) | 17 | 13 | 11 | 12 |
| UAE operations | 5 | 4 | 4 | 3 |
| Paints | (2) | (1) | - | 1 |
| Total | 100 | 100 | 100 | 100 |

Source: Company, JM Financial

| Exhibit 18. We maintain our EBITDA estimates for FY26E-27E, while increase by ~2% for FY28E | | | | | | | | | | |
|---|-----|-------|-------|-----|-------|-------|-----|-------|-------|--|
| INR bn | | FY26E | | | FY27E | | | FY28E | | |
| | Old | New | % chg | Old | New | % chg | Old | New | % chg | |
| Revenue | 134 | 134 | - | 151 | 151 | - | 173 | 178 | 2.8 | |
| EBITDA | 26 | 26 | - | 30 | 30 | - | 36 | 37 | 2.4 | |
| PAT | 12 | 12 | 0.4 | 14 | 15 | 1.6 | 18 | 18 | (0.7) | |

Source: JM Financial

| Exhibit 19. Maintain BUY with revised Sep'26 TP of INR 7,700 on 18.5x FY27 EV/E | |
|---|-------|
| EV/E method | |
| Sep27E EBITDA (INR bn) | 34 |
| Implied EV/E multiple (x) | 18.5 |
| EV (INR bn) | 633 |
| Sep'26 Net debt (INR bn) | 38 |
| Equity value | 595 |
| No. of shares (mn) | 77 |
| Sep'26 Target Price (INR) | 7,700 |

Source: JM Financial

Financial Tables (Consolidated)

| Income Statement | | | | (| (INR mn) |
|-----------------------------|---------|---------|---------|---------|----------|
| Y/E March | FY24A | FY25A | FY26E | FY27E | FY28E |
| Net Sales | 112,030 | 114,930 | 129,696 | 146,048 | 172,956 |
| Sales Growth | 17.9% | 2.6% | 12.8% | 12.6% | 18.4% |
| Other Operating Income | 3,530 | 3,862 | 4,402 | 4,622 | 4,853 |
| Total Revenue | 115,560 | 118,792 | 134,098 | 150,670 | 177,809 |
| Cost of Goods Sold/Op. Exp | 18,347 | 20,175 | 22,499 | 25,278 | 29,675 |
| Personnel Cost | 7,838 | 9,017 | 9,823 | 11,044 | 12,275 |
| Other Expenses | 68,778 | 69,327 | 76,209 | 83,978 | 99,050 |
| EBITDA | 20,598 | 20,271 | 25,568 | 30,370 | 36,810 |
| EBITDA Margin | 17.8% | 17.1% | 19.1% | 20.2% | 20.7% |
| EBITDA Growth | 56.7% | -1.6% | 26.1% | 18.8% | 21.2% |
| Depn. & Amort. | 5,726 | 6,015 | 6,555 | 7,583 | 8,804 |
| EBIT | 14,872 | 14,257 | 19,013 | 22,787 | 28,006 |
| Other Income | 1,451 | 1,730 | 1,773 | 1,862 | 1,955 |
| Finance Cost | 4,531 | 4,592 | 5,179 | 5,111 | 5,719 |
| PBT before Excep. & Forex | 11,791 | 11,395 | 15,607 | 19,538 | 24,241 |
| Excep. & Forex Inc./Loss(-) | 0 | 0 | 0 | 0 | 0 |
| PBT | 11,791 | 11,395 | 15,607 | 19,538 | 24,241 |
| Taxes | 3,837 | 3,702 | 3,948 | 4,943 | 6,133 |
| Extraordinary Inc./Loss(-) | -55 | 1,024 | 0 | 0 | 0 |
| Assoc. Profit/Min. Int.(-) | -9 | 105 | 94 | 85 | 76 |
| Reported Net Profit | 7,908 | 8,611 | 11,564 | 14,510 | 18,032 |
| Adjusted Net Profit | 7,963 | 7,588 | 11,564 | 14,510 | 18,032 |
| Net Margin | 6.9% | 6.4% | 8.6% | 9.6% | 10.1% |
| Diluted Share Cap. (mn) | 77.3 | 77.3 | 77.3 | 77.3 | 77.3 |
| Diluted EPS (INR) | 103.1 | 98.2 | 149.7 | 187.8 | 233.4 |
| Diluted EPS Growth | 86.8% | -4.7% | 52.4% | 25.5% | 24.3% |
| Total Dividend + Tax | 1,545 | 1,159 | 1,735 | 1,451 | 1,803 |
| Dividend Per Share (INR) | 20.0 | 15.0 | 22.4 | 18.8 | 23.3 |

| Balance Sheet | | | | | (INR mn) |
|-----------------------------|---------|---------|---------|---------|----------|
| Y/E March | FY24A | FY25A | FY26E | FY27E | FY28E |
| Shareholders' Fund | 53,671 | 60,890 | 70,719 | 83,779 | 100,007 |
| Share Capital | 773 | 773 | 773 | 773 | 773 |
| Reserves & Surplus | 52,899 | 60,117 | 69,947 | 83,006 | 99,234 |
| Preference Share Capital | 0 | 0 | 0 | 0 | 0 |
| Minority Interest | -455 | -338 | -422 | -528 | -659 |
| Total Loans | 52,412 | 58,955 | 58,955 | 57,455 | 55,955 |
| Def. Tax Liab. / Assets (-) | 10,756 | 12,215 | 12,995 | 13,972 | 15,184 |
| Total - Equity & Liab. | 116,384 | 131,723 | 142,248 | 154,679 | 170,487 |
| Net Fixed Assets | 97,746 | 108,472 | 121,967 | 139,435 | 155,681 |
| Gross Fixed Assets | 129,641 | 137,389 | 160,564 | 170,564 | 210,564 |
| Intangible Assets | 0 | 0 | 0 | 0 | 0 |
| Less: Depn. & Amort. | 36,535 | 42,092 | 48,596 | 56,128 | 64,882 |
| Capital WIP | 4,639 | 13,175 | 10,000 | 25,000 | 10,000 |
| Investments | 16,151 | 14,739 | 14,739 | 14,739 | 14,739 |
| Current Assets | 34,124 | 43,605 | 41,464 | 36,742 | 39,382 |
| Inventories | 11,816 | 11,751 | 13,345 | 14,927 | 17,541 |
| Sundry Debtors | 5,663 | 7,867 | 8,433 | 9,022 | 10,150 |
| Cash & Bank Balances | 8,800 | 13,697 | 10,106 | 4,163 | 3,515 |
| Loans & Advances | 7,846 | 10,290 | 9,580 | 8,630 | 8,176 |
| Other Current Assets | 0 | 0 | 0 | 0 | 0 |
| Current Liab. & Prov. | 31,637 | 35,093 | 35,922 | 36,237 | 39,315 |
| Current Liabilities | 8,804 | 10,981 | 11,215 | 11,294 | 12,069 |
| Provisions & Others | 22,834 | 24,112 | 24,707 | 24,943 | 27,246 |
| Net Current Assets | 2,487 | 8,512 | 5,542 | 505 | 67 |
| Total – Assets | 116,384 | 131,723 | 142,248 | 154,679 | 170,487 |

Source: Company, JM Financial

Source: Company, JM Financial

| Cash Flow Statement | | | | | (INR mn) |
|------------------------------|---------|---------|---------|---------|----------|
| Y/E March | FY24A | FY25A | FY26E | FY27E | FY28E |
| Profit before Tax | 11,791 | 11,395 | 15,607 | 19,538 | 24,241 |
| Depn. & Amort. | 5,726 | 6,015 | 6,555 | 7,583 | 8,804 |
| Net Interest Exp. / Inc. (-) | 4,435 | 4,507 | 5,179 | 5,111 | 5,719 |
| Inc (-) / Dec in WCap. | 631 | 92 | -621 | -906 | -210 |
| Others | -1,450 | -616 | -1,087 | -969 | -819 |
| Taxes Paid | -1,542 | -2,004 | -3,948 | -4,943 | -6,133 |
| Operating Cash Flow | 19,591 | 19,388 | 21,685 | 25,413 | 31,602 |
| Capex | -11,782 | -16,983 | -20,000 | -25,000 | -25,000 |
| Free Cash Flow | 7,809 | 2,405 | 1,685 | 413 | 6,602 |
| Inc (-) / Dec in Investments | -4,116 | 127 | 0 | 0 | C |
| Others | 931 | 1,627 | 1,773 | 1,862 | 1,955 |
| Investing Cash Flow | -14,967 | -15,229 | -18,227 | -23,138 | -23,045 |
| Inc / Dec (-) in Capital | 0 | 0 | 0 | 0 | C |
| Dividend + Tax thereon | -1,158 | -1,544 | -1,735 | -1,451 | -1,803 |
| Inc / Dec (-) in Loans | 1,201 | 6,594 | 0 | -1,500 | -1,500 |
| Others | -4,200 | -4,312 | -5,314 | -5,267 | -5,902 |
| Financing Cash Flow | -4,157 | 738 | -7,049 | -8,218 | -9,205 |
| Inc / Dec (-) in Cash | 467 | 4,897 | -3,591 | -5,943 | -648 |
| Opening Cash Balance | 8,333 | 8,800 | 13,697 | 10,106 | 4,163 |
| Closing Cash Balance | 8,800 | 13,697 | 10,106 | 4,163 | 3,515 |

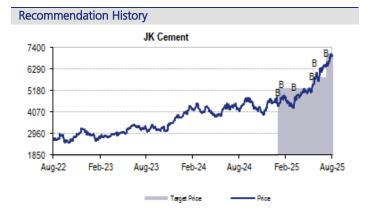
| Dupont Analysis | | | | | |
|---------------------|-------|-------|-------|-------|-------|
| Y/E March | FY24A | FY25A | FY26E | FY27E | FY28E |
| Net Margin | 6.9% | 6.4% | 8.6% | 9.6% | 10.1% |
| Asset Turnover (x) | 1.0 | 1.0 | 1.0 | 1.0 | 1.1 |
| Leverage Factor (x) | 2.2 | 2.2 | 2.1 | 1.9 | 1.8 |
| RoE | 15.8% | 13.2% | 17.6% | 18.8% | 19.6% |

| Key Ratios | | | | | |
|---------------------|-------|-------|-------|---------|---------|
| Y/E March | FY24A | FY25A | FY26E | FY27E | FY28E |
| BV/Share (INR) | 694.6 | 788.0 | 915.2 | 1,084.2 | 1,294.3 |
| ROIC | 12.5% | 11.2% | 14.5% | 15.0% | 16.2% |
| ROE | 15.8% | 13.2% | 17.6% | 18.8% | 19.6% |
| Net Debt/Equity (x) | 0.6 | 0.5 | 0.5 | 0.5 | 0.4 |
| P/E (x) | 67.4 | 70.8 | 46.4 | 37.0 | 29.8 |
| P/B (x) | 10.0 | 8.8 | 7.6 | 6.4 | 5.4 |
| EV/EBITDA (x) | 27.4 | 28.0 | 22.3 | 18.9 | 15.6 |
| EV/Sales (x) | 4.9 | 4.8 | 4.3 | 3.8 | 3.2 |
| Debtor days | 18 | 24 | 23 | 22 | 21 |
| Inventory days | 37 | 36 | 36 | 36 | 36 |
| Creditor days | 34 | 41 | 38 | 34 | 31 |

Source: Company, JM Financial

Source: Company, JM Financial

| History of Recommendation and Target Price | | | | | |
|--|----------------|--------------|--------|--|--|
| Date | Recommendation | Target Price | % Chg. | | |
| 14-Jan-25 | Buy | 5,300 | | | |
| 27-Jan-25 | Buy | 5,300 | 0.0 | | |
| 19-Mar-25 | Buy | 5,300 | 0.0 | | |
| 26-May-25 | Buy | 5,850 | 10.4 | | |
| 6-Jun-25 | Buy | 5,850 | 0.0 | | |
| 21-Jul-25 | Buy | 7,050 | 20.5 | | |



APPENDIX I

JM Financial Institutional Securities Limited

Corporate Identity Number: U67100MH2017PLC296081

Member of BSE Ltd. and National Stock Exchange of India Ltd.

SEBI Registration Nos.: Stock Broker - INZ000163434, Research Analyst - INH000000610

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Investment in securities market are subject to market risks. Read all the related documents carefully before investing.

| Definition of | ratings |
|---------------|---|
| Rating | Meaning |
| Buy | Total expected returns of more than 10% for stocks with market capitalisation in excess of INR 200 billion and REITs* and more than 15% for all other stocks, over the next twelve months. Total expected return includes dividend yields. |
| Hold | Price expected to move in the range of 10% downside to 10% upside from the current market price for stocks with market capitalisation in excess of INR 200 billion and REITs* and in the range of 10% downside to 15% upside from the current market price for all other stocks, over the next twelve months. |
| Sell | Price expected to move downwards by more than 10% from the current market price over the next twelve months. |

^{*} REITs refers to Real Estate Investment Trusts.

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